

AFRICA AMINI ALAMA - 2019 TEN-YEAR-REVIEW





„Pamoja tunaweza“

Strong together - New Ways from the Power of the Heart

Africa Amini Alama has become a center of growth for underprivileged people in Tanzania over the past decade - for men, women and children - not only in search of medical and social assistance, but also education.

The wide-ranging professional and financial support from people from various countries enabled our team on site to develop continuously over the years. With great commitment, our employees support those people in their own country who need help most urgently. Africa Amini Alama built a hospital for the local population and provides valuable education in three English-speaking primary schools, a secondary school, a high school as well as a vocational school. In addition, AAA provides a home for orphaned or insufficiently cared for children in the KinderVilla.

This report gives you a deeper insight into the development of our projects up to 2019, the achievements of the past year, the financial use of funds and the strategic outlook for the next three years.

Thank you for taking the time to learn more about Africa Amini Alama.

From DDr. Christine Wallner - founder & president

How it began ...

The inner knowledge in my early youth to go to Africa to help became certainty when I was 60. By then I was free, the work of life was done. I gained a lot of experience, was a doctor, a lawyer, a mother, and a citizen of the world. Had turned my house into money which I was ready to use here in Tanzania, in Momella.

After a dispensary, houses were built in the local style to accommodate people who wanted to participate.

After three years, for the opening ceremony of the dispensary, my daughter came with my two young grandchildren and stayed. From now on the project grew. There were enough difficulties and barriers on our way, but we always cleared them away in time.

Thanks to many sponsors, my Africa-dream came true and can serve for a long time. More than 230 African employees are taking on more and more responsibility until hopefully in five to ten years they will be able to do the work independently.



From Dr. Cornelia Wallner-Frisee - vice president

“Upon entering the medical profession, I solemnly pledge my life in the service of humanity“ Many years after I started my profession as a physician under this Hippocratic oath and working here in Tanzania to build Africa Amini Alama, treating patients and seeing many people recover, I realized what it really means to me to be a physician or a healer. Classical conventional medical treatments and alternative naturopathic treatments, which also respect the traditional methods of treatment, should have their equal standing. But working in a place where so many more necessities and needs are uncovered.

With every child we supported, with every family we provided food for - I slowly realized, that being a physician is much more than providing medical help. The broader sense of the Hippocratic oath speaks of humanity. How can a mother recover physically when her greatest sorrow is not being able to pay her child's school fees? How should a child remain healthy without proper nutrition?

Africa Amini Alama started with a small dispensary, but has developed into a humanitarian organization, born out of the urgent need of those people who approached us every day while working as physicians.

While I studied economics in my early twenties, I always considered organizations as living entities in which each member is part of the whole system and has his or her equal place, just as each cell in the body depends on the other cells and they all work together. The basic principle of life and survival is connection and cooperation. Where these principles are not followed, but competition and separation take place, illnesses can arise, organizations will not grow. That's why next to those people in need we serve, we have a big responsibility towards our employees, as members of the Tanzanian society to transmit new values and make this place what it is meant to be in our vision: a place of love and respect.

That's why we can call it a big family, where every member has its very own place and fills it. We connect cultures, we create synergies between the different projects. This diversity is our strength and is the foundation of our growth. We are all growing. Volunteers who come to help, sponsors who feel their contribution valued, employees who get the chance to work in a supportive environment and myself, with all the enriching challenges I have already mastered.

My heart is full of gratitude, which I would like to share. We don't know what the future holds, but I deeply know that every step we have taken, every smile we have put on a child's face, every cent invested has created something special: A place to serve many people here in need of help.



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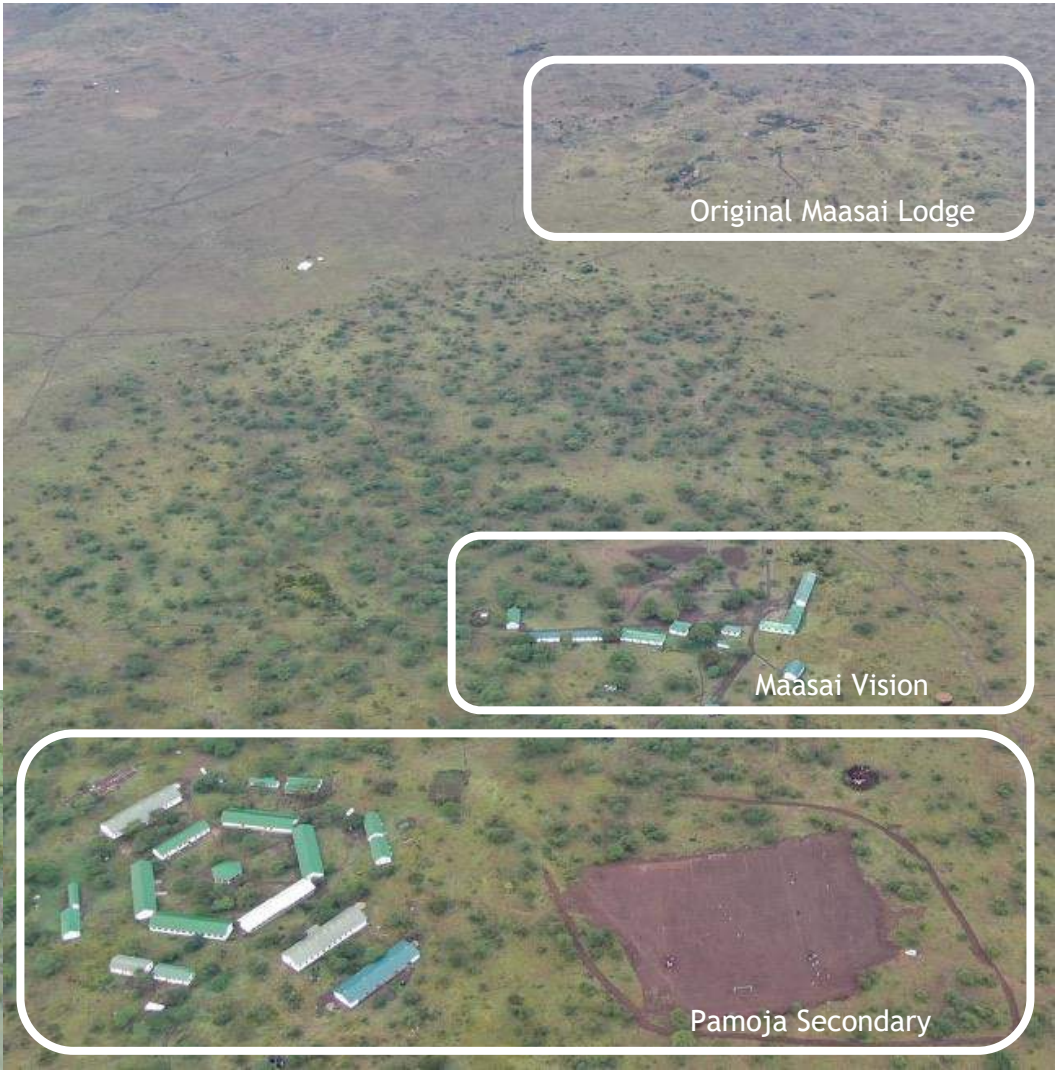
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Our projects are located in northern Tanzania between Mt. Meru and Mt. Kilimanjaro. One of them is located in the Meru-region of Momella and Olkung'wado, and the other in the Maasai-region of Ngabobo.



Meru-region, Ngare Nanyuki, in Momella and Olkung'wado



Maasai-region in Ngabobo ward



2019 at a glance

This annual report of 2019 gives you an overview where we stand right now, whom we supported in 2019 and how we expect our future development to help people that need it most.

Our team currently consists of one-hundred-forty-five male and one-hundred-nine female employees working in all three main areas: the medical, educational and social projects of Africa Amini Alama. Since August 2019 we changed our registration from an organization limited by guarantee to an international NGO, still part of the charitable organizations.

Throughout the year, an extensive team of volunteers provided continuous training for our employees and helped to improve the quality and scope of services we provide.

One of the major successes, to list only the highlights, was the opening of the Pamoja Secondary-School. After its completion in 2018, eighty-four students with excellent grades were able to continue their school career in January of 2019 at Pamoja Secondary-School.

In the medical field we started with a new mother-child-ward and with it a significant increase of birth in our maternity unit.

In the surgical field, we have been able to expand our field of experience and activities considerably by adding minimally invasive procedures as well as gastro- and colonoscopies.

With our effortless outreach program once per week, more and more patients built up trust in our medical institution.

The four-star-rating we achieved in 2019 is qualifying us as the best medical facility in the district.

A new milestone was also achieved in the area of financial support: the "Friends of Africa Amini Alama", a newly founded, tax-exempt association in the USA, with the official 501 C3 status.

With your support we are helping over a thousand children in Ngabobo and Ngare Nanuki, treating medical patients from all over Tanzania, as well as supporting numerous families in urgent need! We were able to create an environment that enables healing and personal growth. A place that nurtures, cures, challenges and stimulates inner and outer growth, education as well as health. A place of trust and love.







Achievements in 2019







Small events, big achievements: they all have their equal place in the development of our organization and are part of the success of 2019.

Here is a brief insight:

Medical

-  opening of the newly refurbished dentist unit
-  opening of mother-child-ward
-  Final completion of the mortuary
-  education seminar for local midwives
-  starting of monthly oncologic clinic with specialist **Dr. Henke** of KCMC
-  Advanced training seminar for midwives
-  education of **Dr. Kombo** in minimal invasive surgery in Germany
-  introduction of gastro and colonoscopy
-  plastic surgery for children with lip-mouth-cleft
-  surgeries with an international hernia team
-  a new filter machine for clean water in whole hospital
-  mosquito nets for all wards
-  four-star-rating of our medical institution
-  Building of new physiotherapist unit with ultrasound treatment
-  Establishing a new team of doctors
-  Implementation of OligoScan-Check in the Healing Center
-  One-hundred free cataract surgeries
-  Negotiations with state authorities on the new status of the hospital
-  Start with NSHF insurance services

Social

-  Building of a new container house in which children of an older age group are gathering as part of a container youth club. For more privacy and quietness.
-  Mukuru hikes, Dancing classes, Swimming lessons, a safari to a national park, Kilimajaro marathon, visiting the hot springs and smaller excursions throughout the year for our kids in the KinderVilla.
-  Establish a WhatsApp number for the children so that their sponsors can contact them easily.
-  Counselling seminar for the social workers and the establishment of a weekly meeting for supervision and discussion of all relevant topics concerning the children.
-  Admission of new children in our KinderVilla
-  Construction of a house for Kelvins family in Madebe-region and for Edward in Lekurumuni

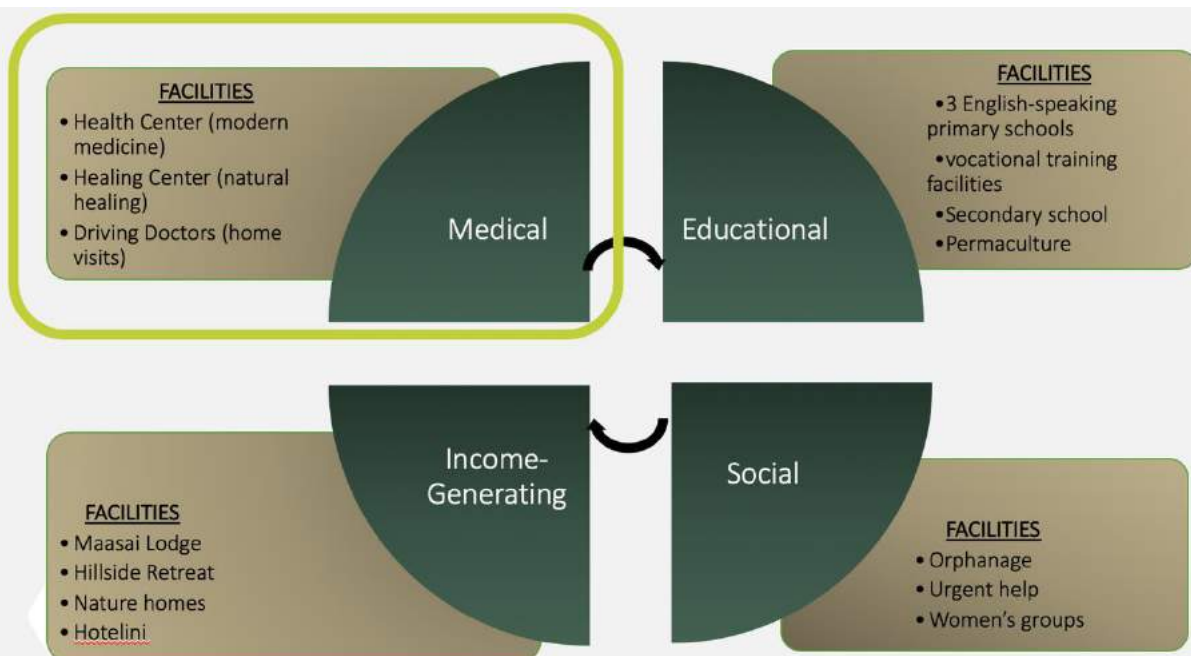


Education

- 🌳 Architectural competition for the next construction phase of Simba-Vision-School, organized by Waser foundation in Switzerland together with local architects.
- 🌳 Start of the cooperation with the international schools UWCEA in Arusha and Moshi; host for their annual introductory weekend in August and inviting Bachelor students to weekly meetings in the Pamoja-School
- 🌳 The seventh-grade students of Worsseg Vision School went on an excursion to the Tarangire National Park
- 🌳 All students of the senior class of Worsseg Vision and Maasai Vision School qualified themselves for acceptance to the Pamoja Secondary School
- 🌳 New painting of the interior and exterior facade of the Maasai Vision School
- 🌳 One-month intensive supervision and training seminar of all teachers with Michael Peters and Tal Asher.
- 🌳 Building of the High school boarding unit and the football ground at Pamoja secondary school
- 🌳 Construction of a welding workplace at the vocational school.
- 🌳 Opening of the new bodywork area at the EP garage.
- 🌳 End of school celebration with nine graduates of tailoring school after a three-year course.
- 🌳 A small present and letter was made by all children and send to their sponsors.



This variety of events and activities shows a part of an ongoing process. The very single moment this text is written and read by you - further helpers are planning their stay in Tanzania, funds have been donated for urgent surgeries, a child in need has been supported - a process that started ten years ago and will continue with your help every single day.

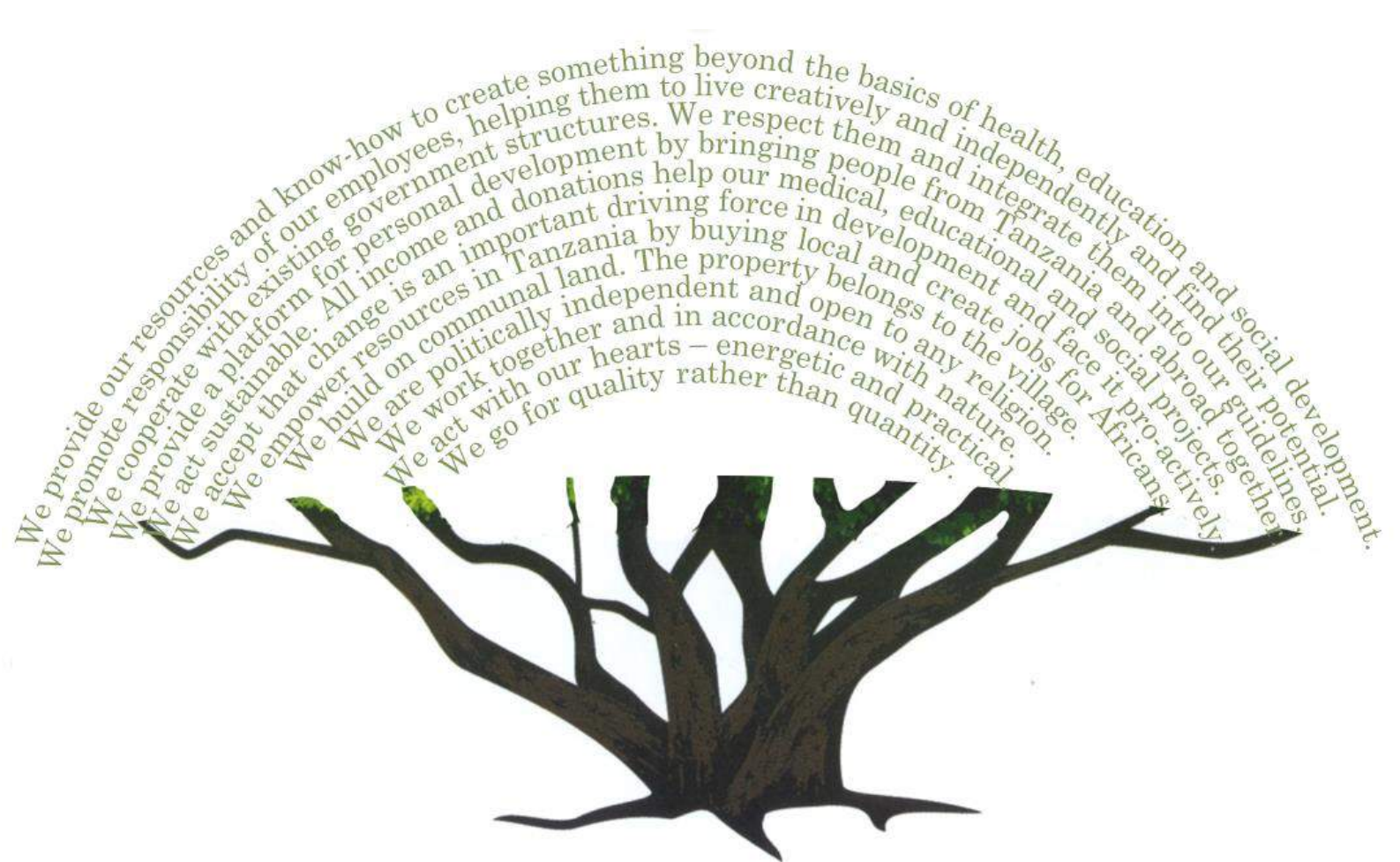


How it all began - and achievements of the past 10 years

It all started when **DDr. Christine Wallner** visited Momella in 2008, got connected to the community and decided to start the projects with her own funds. **Mag.Dr. Cornelia Wallner-Frisee** joined the project in 2010. Together with many supporters and a local team of committed people a place of encounter, healing and growth was created. A space of trust and love.

Africa Amini Alama stands for authenticity, respect and tolerance, a profound education of the heart, intuition, creativity and individual responsibility. These principles unite everyone involved in the projects right here and abroad.

Our principles:



These principles are anchored in all three main pillars of our organization:
In the medical, educational and social projects.

Over the past ten years, all projects within the framework of these principles have been implemented with the help of many international supporters. The exchange of ideas and the commitment, inspired by the different cultures, enabled the projects to grow into today's independent functional units.

Medical

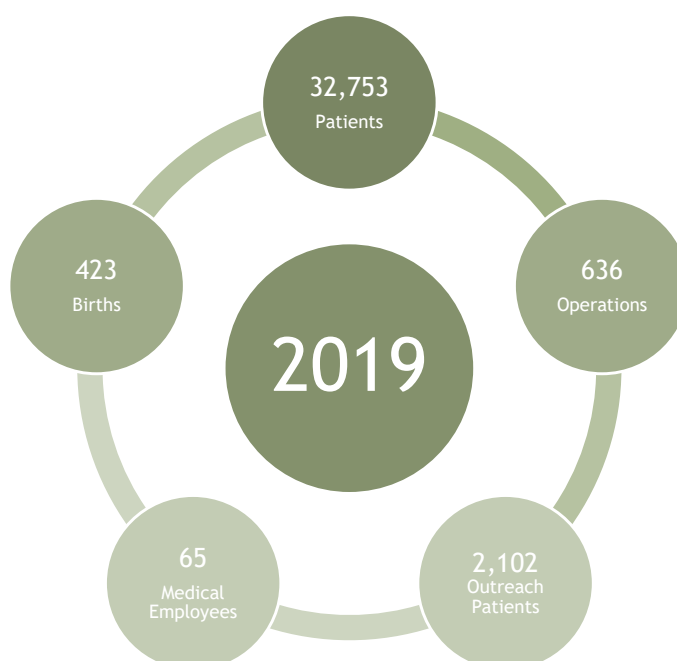
Our Vision: This creates a field in which every person can grow and develop in order to find their own potential. To be healthy by returning to one's own inner powers, by changing the awareness and activating the self-healing abilities.

Our Mission: Strengthening of the inner self-healing-powers through modern medicine and traditional methods as well as therapeutic intervention, to be able to find the roots and cause of a disease. We are providing access to comprehensive medical services of high-quality standard for everyone in Tanzania, including people that usually cannot afford it.

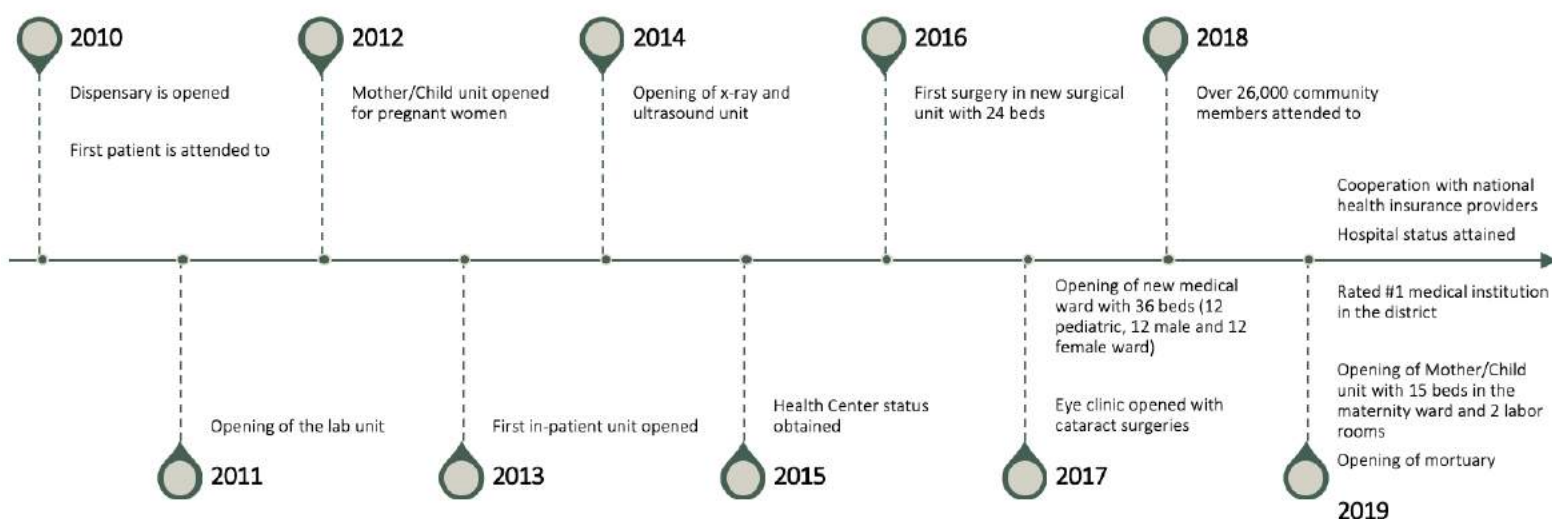
Sustainable results: Patients experience that the medical care of acute and chronic illnesses as well as coping with emotional and spiritual challenges in their treatment are necessary and meaningful for lasting healing. We integrate these new methods into our therapeutic process and train our medical staff accordingly.

A brief review: In 2010 Africa Amini Alama opened a small dispensary, which in the meantime has grown into a health center. We offer high-quality preventive, inclusive and holistic healthcare to underserved communities living with scarce resources.

We help with lifesaving surgeries, safe births to decrease mother child mortality, state of the art diagnostic and free medical wards for community patients. We have a close cooperation with surrounding health facilities and provide education and know-how transfer to local doctors. We combine natural healing and classical medical treatment. No patient should leave the hospital without adequate treatment, those patients who do not afford to pay will be exempted.



A short overview of our main activities:



Charitable hospital with a general medical area, a laboratory, a mother-child-unit for deliveries and before&after care, a dental unit, an in-patient unit, X-ray and ultrasound diagnostics, gastro- and colonoscopy, In the surgical department we operate on cataracts, general surgical and gynecological patients and urological chronic diseases (TURP). We also perform some minimally invasive surgical procedures.

The Healing Center provides treatments with natural plants, homeopathy, Vital-Field-Therapy, Scenar-Therapy, acupuncture, natural healing remedies and massage. These treatments all find their own equal place and explore the deeper causes of the disease. In 2019, we have expanded our center with a physiotherapy unit specialized in these treatments.

Our Driving doctors project enables mobility with medical transport to the health center and referrals to other clinics, provides a patient bus to facilitate access to the hospital, and runs outreach programs with treatments and education for patients in remote areas.



Education

Vision: By imparting knowledge and acquiring practical skills, children and young people are given the tools they need to shape their lives in a self-determined way.

Mission: Establishment and maintenance of three English-speaking primary schools and one secondary school for children from poor families, in which, in addition to imparting knowledge and creativity, independent thinking and heartfelt education are promoted. Establishment and maintenance of a vocational school in which adolescents learn a profession in order to create a basis for their future.

Sustainable results: To witness a new generation to rise, one that is self-confident, critical, creative and able to enter the professional world with respect towards others.

For many years Africa Amini Alama has been providing education for underprivileged children and adolescents who would otherwise never have the chance to attend school. They are the bearers of hope for their families. They will provide financial support in the future, they will bring new ideas into a very traditional culture and help all those who they feel close to.

There are clear and strict criteria that allow school attendance in primary schools of Africa Amini Alama. The most important parameter is the social background. If the students have achieved excellent results in seventh grade of Primary School, they have the unique opportunity to continue their education at the highest level at Pamoja Secondary School until they reach High School. However, this opportunity is only available to students with excellent final examination results.

After years of accumulating knowledge, strengthening self-confidence, respectful communication and dealing with one another, a new generation will emerge: with leadership skills and high motivation to change things in their own environment and country. They will be the future leaders of their communities.

Three English-speaking primary schools

Maasai Vision in Ngabobo:

305 children (two Montessori Kindergarten classes, as well as class 1 - 7)

Worseg Vision in Momella:

374 children (three Montessori Kindergarten classes, as well as class 1 - 7)

Simba Vision in Madebe:

179 children (two Montessori Kindergarten classes, as well as class 1 -5)



The schools are run as private-public partnerships together with the government. They are among the leading English-speaking state schools in the country. Part of this cooperation is that some teachers are paid by the government. All other costs are covered by Africa Amini Alama.

These primary schools offer children from economically weak families a chance to receive a high-quality English education. Football and sport as cultural and gender-connecting components are part of everyday school life. To provide a good educational and emotional basis all children have to attend a minimum of two years of Montessori Kindergarten classes with professional Montessori teachers at all schools. In 2019, the 4th grade of Simba Vision School was rated No. 1 in the district. All Africa Amini Alama schools rank among the top 5% of all leading schools in Tanzania. (Worseg Vision rank 348 and Maasai Vision rank 495 out of 7102 schools in Tanzania). This shows that we do reach high educational standards.

Through regular trainings of the teachers by specialists from Europe and Israel, the quality is constantly being improved.

In the beginning, most parents were reluctant to send their children to school at all. The only motivation they had was the meals at school. Today, attitudes have changed and the importance of education is now being recognized. There are now far more children who want to attend our schools than places are available. Our selection process is strict. Only children from very poor families are sponsored and allowed to join our primary English medium schools. They are supported by sponsors from abroad. With their help and through education, these children have hope and a better future. 858 children were able to receive schooling at the end of 2019.





Pamoja Secondary- and High School


A high quality secondary school and high school for talented children from disadvantaged families. In 2018 the school was completely built. In 2019 it was registered as a state school by the authorities and the signature of the 'memorandum of understanding' was given. In December 2019, eighty-four pupils of Form-One were able to successfully complete their school year. In agreement with the authorities, the Pamoja Secondary School is to be a 'School of Excellence' in which only students with the best marks in the national examinations (A's and B's) from Ngabobo and Ngare Nanyuki will be admitted. Although it is a state school, it is run in conjunction with Africa Amini Alama and the respective local communities. Some teachers are provided by the government, parents contribute food, Africa Amini helps with additional food and all other costs of running of the school.





Vocational-training-schools: After completion of primary school, children from poor families in the area are given the opportunity to be accepted into a two or three-year training program. They learn skills as carpenters, bricklayers, mechanics or welders as well as tailors or computer specialists. These will enable them to be integrated in the working process and financially support their families after completion of the course.


Thanks to our dual education concept, they do not only learn technical knowledge but are integrated in a full working process from day one of their education. They are the ones to make school chairs and tables for our schools, make repairs and make construction work necessary for the project, design and tailor the uniforms for our school kids. With their work they support the projects, get practical training from day one of their education and do not have to pay schools.

The various vocational schools:

 **Mechanics, carpenters and masons' workshops** (sixty-five apprentices) It enables young adults from poor families to obtain a qualified degree in a two to three-year apprenticeship. The new welding workshop has now been successfully completed and the first apprentices will start in 2020

 **Erich Plasonig Professional Mechanical Workshop:** High quality, fully equipped garage. The autobody- and painter's shop opened in early 2019. The garage is currently used for the maintenance of Africa Amini Alama's own vehicles and as a service center for the Ngare Nanyuki commuter belt. At the workshop, the practical training and know-how transfer for the trainees takes place as well.

 **Female Tailor Group** (twenty-five women - nine apprentices) with an independent tailor workshop (twenty-five women) in Momella. These young women between thirteen and seventeen years receive a three-year training with an official state certificate. This year, the first group of trainees successfully completed their apprenticeship. The women's group runs this workshop as a separate profit center

 **Computer school with ten workstations:** In a three-month course, students of our primary and secondary schools as well as adults from the surrounding villages acquire basic knowledge. Some of them take the strict examinations of the official authorities and receive a legally recognized certificate upon successful completion. One-hundred Students graduated in 2019.



Environmental education: The Permaculture idea is integrated in all our projects. All primary schools as well as the KinderVilla have an educational garden. Based on this, the children receive regular lessons on environmental topics from our permaculture teacher **Paolo**. Moringa, Artemisia and Neem trees can be found on our farm in Ngabobo and are used in the Healing Center.



No development without water. Hence, we focused on the water infrastructure in Ngabobo, Madebe, Maroroni and Ongontukoiti where we built water pipelines to supply the areas with fresh water. Over 3000 people and school children in Ngabobo, 500 in Madebe, 2700 in Maroroni and 2100 in Ongontukoiti were provided with clean drinking water.



Social

Vision: Share part of our prosperity with those who are fighting for survival.

Mission: To help families with grants of items until they are able to support themselves again.

Sustainable results: To offer children a place where they are supported in their development and experience security and love. To strengthen the responsibility towards those people who are not yet able to survive without support.



With the help of the social projects, people with acute needs are given accommodation, food and clothes. We support them during the most difficult times of their lives. Children who have been abandoned are given a home until they can be fully integrated into their clans again.

The KinderVilla is home to forty-one children (45% girls, 65% boys) They learn social skills and how to treat each other with respect. They live in a caring environment, receive security and learn to be happy and cheerful. In such a place, children are motivated to learn. They have the opportunity to attend our own English Primary School. They grow up in an environment that is open to foreign cultures and at the same time provides an understanding of their own culture through daily contact with helpers from Europe and a stable Tanzanian team of five people. (house-father **Elias**, house-mother **Mama Christopher**, teacher and supervisor **Rehema** and the "big sisters" **Happy and Lea**).

We value the exchange with the community and external institutions through excursions and the interaction of the children with their own community. Regular communication with the district welfare office and quality controls make it a recognized and valued institution within the district.





Spontaneous aid for families in need is provided in the form of food packages. Over fifteen families are regularly provided with food and clothing. In addition, families receive support in emergencies, for example in building a house for three to four people from local materials. With more than fifteen houses built in Momella and the surrounding area, more than forty-three people have already been given a new home.



Support of women's groups in the Maasai region: Three female handicraft groups in Madebe, Ngabobo and Lekurumuni, where Maasai women are in a critical financial situation, are given the chance to sell their handmade jewelry at a fair price at our regular markets. With the proceeds they can feed their children. We sell their jewelry in our shop at the lodge or bring it to Europe in exchange of a donation.



Under the brand "Alama" another women's project pursues the goal of marketing exclusive Maasai-jewelry in other countries.

In addition, we support three women's groups with microcredits. ten women received two million TSH, about 1000 dollars seed capital, thirty women received the same amount and ten women received 900,000 TSH.

Mike and Jessica as social coordinators are in contact with all families we support. They are the first to be contacted if a woman needs of urgent help and they are responsible for the first evaluation of the situation. After approval and if sponsorship is available, they are responsible for following up the development of this particular family. For sponsors that visit our project, the encounter with the woman and children in need is often a touching experience that brings them closer to the real life of the Meru- and Maasai-people.

Strategy 2020 - 2022

Target: Based on existing needs, existing and potential resources are strengthened, promoted, trained and developed. The quality of projects is to be promoted and put on a basis that is independent of them. Through our proven principles, we accompany the path to independence.

Medical

Target: Improvement of the quality of life of the people in Tanzania by combining conventional medicine and complementary energy- and natural-healing methods, preventive medicine, as well as high-quality diagnostic and therapeutic conventional medical care.

Built up a charitable hospital to provide people from poor families with high-quality treatment.

The main focus of AAA's work is not only treatment, but also prevention and accurate, trained diagnostics. In the long term this will lead to an improvement of the health of the population. We focus on the diagnosis and treatment of serious cases where people in the vicinity have no other options for help. Our work aims to reduce the mortality rate by providing access to good medical care and successful operations. This includes births and maternal health. We have been facing new challenges since the beginning of 2020 and have to face the changed political and legal conditions of the country.

Since January, we have been negotiating a new memorandum with the state authorities. Depending on the outcome of the memorandum, the following two strategies are imaginable:

Strategy A:

Our charitable concept is accepted and we thus retain financial and administrative control of the hospital. Consequently, we will continue to use donations and income from patients to provide high-quality treatment to a large number of people seeking help. Neither high costs, negative expectations nor lack of mobility (considering the remote villages) should be an obstacle to get an appropriate treatment. People seeking help will be accompanied and professionally advised on how to proceed and are not left alone with their difficult fate. We believe that our treatment concept will make a significant contribution to the improvement of the general quality of life in Tanzania.

Within the next ten years, the hospital aims to reach a standard where a large part of the costs will be covered by paid patient services and insurance payments and can then be handed over to the government as an independent unit.



Strategy B:

The new memorandum proposed by the government does not allow us financial and administrative autonomy for the next ten years. The government is willing to operate the hospital under its care. We will work towards a good handover and hope that the necessary human resources will be made available so enable the local community to receive the vital medical support. Especially a well-managed mother-child unit will be one of the most important responsibilities of the hospital. Above all, a well-managed mother-child unit will be one of the most important tasks here. We consider such a handover to be somewhat premature at the moment, but we do not want to interfere with the state guidelines of the country.

Those employees who have been with us for many years and do not want to continue working in the state system will receive support from us to complete their respective training. So, their expertise, which they got mainly through know-how transfer from Europe, together with the necessary legal degrees, will help many patients here in Tanzania. For whatever institution they will be working with.



Education

Target: We enable people to receive a quality education from Kindergarten to Highschool School or the dual training to become skilled workers. We provide our students with tools to think creatively and independently in order to earn their own living in the future.



🌳 In the next few years we want to expand our three existing English-speaking primary schools from kindergarten to 7th grade and help the students with their transition to the Pamoja Secondary School

🌳 The quality of teaching is achieved through continuous training provided by teachers who come as volunteers. Africa Amini Alama schools continue the high-quality education. The children are supported throughout their schooling from pre-school to high school. This enables them to develop and reach their full potential.

🌳 Further expansion of the Pamoja project (Pamoja means together) as a successful project of cooperation between government, parents and AAA. This means that in the coming years all levels of school from Form 1 up to High School will be taught.

🌳 Expansion of the vocational school to enable apprentices to receive even better training. (New machines, welding workshop. Boarding opportunity and increased know-how transfer from Europe).

🌳 Support of the tailor women's group with further know-how transfer to secure their way to independence. Supervision of the curriculum of the Tailors' Vocational School.

🌳 Provide internet access in the e-learning center and teach basic computer skills to enhance the ability to write a CV and application letter.

🌳 Integration of permaculture into the school curriculum using the permaculture gardens for training purposes and for growing vegetables.

🌳 Expansion of Moringa cultivation to offer Moringa to school children, patients and customers from Europe.

Social

Goal: Let the children have a home in the sense of a large family and support them in their development both emotionally and physically.

🌳 We will continue to help families and children in need with a house, shelter or food. Guests have the opportunity to visit the families and bring the necessary food to support them.

🌳 We offer children a home where they experience protection, love and encouragement. Children are supported with a good English education at one of our schools. Daily tasks are included in the routine to prepare the children for their future education.

🌳 Regular reports about sponsored children are intended to keep the sponsors informed about their development.

🌳 The women's groups in Maasai-region are supported by buying their products and looking for new, permanent sales opportunities.

🌳 AAA supports the local community with free television at the Community Center, a library as a meeting place and a restaurant. There, our employees receive free food, as do poor patients and people in need from the community.



Behind the scenes: operations, finance, governance

Human Resources

2019 was marked by some major changes in our team.

Leonard Mwangi, manager and project coordinator, retired. Triggered by this personnel change, we decided to adapt the organizational structure. **Warda Rajab** is now responsible for all financial matters. Since then, **Heavenlight Manase** has taken over the administration and HR departments.

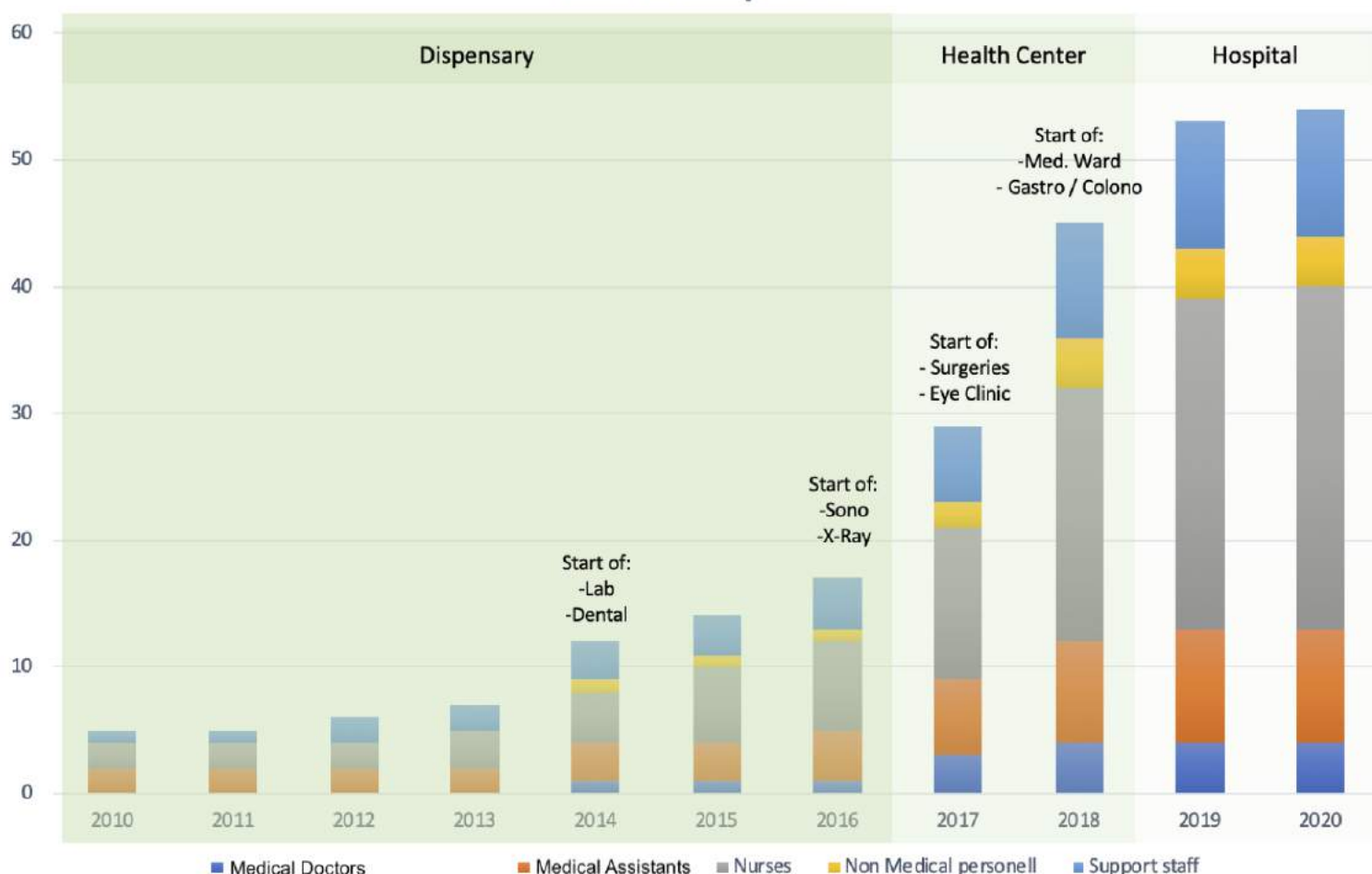
Our medical team started the year 2019 with two new key doctors, **Dr. Godwin**, our most important internist and at the same time responsible physician. **Dr. Kombo**, our most important general surgeon, and **Dr. Sebastian**, our assistant surgeon. **Dr. Anthony** received support for a scholarship for his specialization as a general surgeon and was replaced by **Dr. Marco**, who is responsible for the gynecological and obstetrics department.

In our EP car service center, **Mr. Mfuse**, who retired, was replaced by **Mr. Alex Remmy**, who is now responsible for the workshop and maintenance of all our cars.

With a total number of 254 employees we have grown steadily. In 2019, the increase in staff was mainly at the hospital due to the expansion of the scope of services and the legal requirements with the new hospital status.

The team is coordinated by a flat structure of projects coordinators, that meet on a monthly basis in order to exchange ideas, solve challenging problems and discuss the development of every project.

Staff Development



By the end of 2019, at the beginning of the new 2020 contract period, all employees received responsibility sheets, which were discussed individually with them beforehand, with clear performance benchmarks.

In order to reduce cash flow and the possibility of theft, we help our employees to get a bank account. Today, salaries are paid online via internet banking. About 70% of our employees already have their own bank account.

Africa Amini Alama is a place of lively exchange of ideas, knowledge and cultural characteristics. Only through the large number of volunteers is it possible to keep this profound mission of AAA alive. In the medical field, we have been able to attract foreign doctors to support and train our local team in the areas of plastic surgery, minimally invasive surgery, general surgery, oncology, psychiatry, gastroenterology, ophthalmology. In addition, a large number of midwives helped us to set up the newly opened mother and child unit. Medical engineers helped to repair machines and general nurses supported the team.

Additionally, seminars by teachers from abroad have contributed significantly to the development of our schools. The social workers have succeeded in bringing a new structure to our KinderVilla. Volunteer work has always been and will always be an instrument of mutual exchange, respect and transfer of knowledge.



Policies

With a growing number of employees, clearly defined guidelines are an important tool for standardizing the company's principles and transmitting them to employees. The following guidelines have been put down on paper and will be discussed with employees when they next sign a contract:

Child policy guidelines

The financial policy

An accounting manual

A manual for human resources

Communicative tools

Two important intranet tools have been introduced and are currently used throughout the organization:

A patient information system that accompanies patients through the entire administrative process in the hospital and thus makes it easier to manage patient data.

A new CRM system from Microsoft Dynamics, which considerably simplifies communication between Europe and Tanzania. All sponsors, donations and contacts are professionally managed here. Our Team from the Austrian office was in Tanzania to teach and launch the program.

Legal Aspects

Sudden changes in legislation, whereas limited companies by guarantees were removed from the official company register challenged us in the middle of the year. We had two months to adapt our organization into an international NGO. AAA is now a charitable organization with the status of an international NGO. It consists of five Tanzanian founding members (**Dr. Pallangyo, Charles Urio, Dr. Godwin, Lesse Laizer, Warda Razibu**) and two international members (**DDr. Christine Wallner and Mag. Dr. Cornelia Wallner-Frisee**)

The last meters of a two-year marathon were successfully taken. Today our health center has the status of a private charitable hospital. We will enter into a new 'memorandum of understanding' with the government to continue our cooperation with the government. We hope that by 2020 we will be able to charge patients' health insurance for treatments and the hospital will generate income of its own. At present, 20% of the expenses are covered by private payments from patients. This percentage should increase with the years of our pursuit of sustainability. Insurances will contribute in this development.

NGO A - Form No. 11



THE UNITED REPUBLIC OF TANZANIA

THE NON GOVERNMENTAL ORGANIZATIONS ACT, 2002

Made under Section 11 (1) and 17 (2) of Act No. 24 of 2002

No. 000538

CERTIFICATE OF REGISTRATION

AFRICA AMINI ALAMA TANZANIA

I HEREBY CERTIFY that.....

.....of P.O.Box **733 ARUSHA**.....originally

incorporated under **CAP 212**.....on **24**.....day of **AUGUST**.....20**10**..... has

this **29**.....day of **AUGUST**.....20**19**..... been duly registered under terms and

conditions of Non Governmental Organizations Act, 2002

with Registration No. **I-NGO/R2/000538**.....This certificate is subjected

to the following conditions/directions:

That the aforesaid Organization shall operate in **Tanzania Mainland**.....

That the aforesaid Organization shall operate in accordance with its governing
Constitution and the Laws of Tanzania

That this certificate shall be valid for a period of **ten (10) years** from the issuing date

.....

Date of Issue Expiry Date

29.....Day of **AUGUST**.....20**19**..... **28**.....Day of **AUGUST**.....20**29**.....



REGISTRAR

Where do the funds for AAA come from?

Africa Amini Life - Charitable Tourism for future sustainability

For five years, Africa Amini Alama has been the main shareholder of Africa Amini Life a purely charitable tourism project whose entire profit supports AAA. Initially financed by **DDr.Christine Wallner**, the original Maasai Lodge, the Hillside Retreat and the Nature Homes are all places visited by guests from abroad, who book directly info@africaaminilife.com, via booking platforms like booking.com or are coming with agents.

In 2019, the entire administrative expenses of Africa Amini Alama were financed from tourism sector revenues. One of our benchmarks could therefore be achieved: namely that all sponsorship payments from supporters could be used directly for the project without having to contribute to the general administration costs.

Austria

Our Austrian association consists of three board members (**DDr. Christine Wallner**, **Dipl.Ing Anton Wagner** and **Mag.Dr. Cornelia Wallner-Frisee**).

Ambassadors and supporters of the respective projects report, create attention for our projects, collect donations and support the team in Tanzania through regular visits.

Michael Mangl our coordinator in Austria, he is responsible for all administrative matters and is coordinating the ambassadors, sponsors and volunteers. He is supported on a voluntary basis by **Jenni Mangl** (administration of donations, graphics & accounting), **Johanna Auer** (coordination of school sponsorships), **Noemi Glaser** (coordination of volunteers) **Susi Pastuszyn** (helps to organize things to be brought to Tanzania and is in charge of sponsorships for Worsseg Vision) and **Karoline Wieser** (Instagram postings). **Eva Klawatsch** maintains our websites together with **Christian Rauch** and **Barbara Baumgart**.

The **Seso Media Group** supports us with Facebook postings. The agency **Himmelhoch PR**, a close partner, also helps us pro bono to communicate our goals and visions in Austria through PR actions. All this enables us to reduce administrative costs and to keep them at a level of 5% of the total donation amount.



One of our main fundraising campaigns that started in November 2019 Endelea is now fully online and we are raising funds to finance life-saving surgeries for those needy patients who would otherwise not receive treatment. In 2019 we managed to raise 633.266 Euro from donations in Austria.

Vienna, with its main office in the Röntgengasse 3, in 1170 Vienna is collecting funds from the other two sister associations in Germany and Switzerland, attributes them to the corresponding projects and sends the money to Tanzania. This centralized coordination enables us a proper and transparent management of the funds.

office@africaaminialama.com

Germany

Our German sister association is managed by the board members **Michael Peters** (founder) and **Dr. Norbert Guldner** (representing the medical projects in Northern Germany). Donations of 272,773 Euro were collected in 2019. Since all our members work on a voluntary basis, this amount was transferred entirely to Tanzania.

AAADt@gmx.de

Switzerland

The sister association in Switzerland was founded three years ago with three board members: **Jesse De Groodt**, **Dipl. Kfm. Helga Dancke** and **Mag. Dr. Cornelia Wallner-Frisee**.

The office is in Küsnacht am Rigi, Luzernerstrasse 9.

A total of 252,256 Euros in donations were raised in 2019, which were transferred to Tanzania via Austria.

schweiz@africaaminialama.com

USA

Since October 2019 we have a new foundation with 501 C3 exemption status named friends of Africa Amini Alama with an office and bank account in New York City. **Denise Brown** is helping us to coordinate the activities in the states. She is founding member of the Foundation together with **Tim Scarlton** in Oregon, **Liza Zito** in Washington and **Angela Brown** from California.

Usa@africaaminialama.com

All four sister associations have tax exemptions for donations.

Sponsor supervisory board







For the overall sustainability of the projects, Africa Amini Alama has established a sponsor Sponsorship Board whose members are key supporters and long-term ambassadors of the projects. **Dipl Ing. Josef and Pia Doppler** as supporter of the Fundi Center, **Liesl and Mag. Norbert Berggold** for Simba Vision, **Inge Lühr** for Maasai Vision, **Dr. Artur Worsseg** for Worsseg Vision, **Dr. Helga Schiller** for the KinderVilla, **Dr. Norbert Guldner** for our surgery unit. In addition, all board members of our four sister organizations are part of this committee. We do invite new members to join. Please contact **Mag. Dr. Cornelia Wallner-Frisee** to get more information about it.



Österreich & International	Deutschland	SCHWEIZ	USA
IBAN: AT141200051846031508 BIC: BKAUATWW	IBAN: DE96500333001274306000 BIC: SCFBDE33XXX	IBAN: CH7700777008613824640 BIC: KBSZCH22XXX	<i>Friends of Africa Amini</i> <i>Alama Account: 6799165646</i> Routing#: 021000089 CITIBANK, N.A. SWIFT: CITI US 33
<i>Adresse:</i> Roentgengasse 3/3, 1170 Vienna	<i>Adresse:</i> Dankwartsgrube 36-38, 23552 Lübeck	<i>Adresse:</i> Luzernerstrasse 9, 6403 Küssnacht SZ	<i>Bank Address:</i> USCC CITISWEEP, 100 Citibank Dr., San Antonio, TX 78245
<i>Bank Name und Adresse:</i> Bank Austria, Schottengasse 6-8, 1010 Vienna	<i>Bank Name und Adresse:</i> Santander Bank, Santander-Platz 1, 41061 Mönchengladbach	<i>Bank Name und Adresse:</i> Schwyzer Kantonalbank, Postfach 576, 6403 Küssnacht am Rigi	





Sustainability aspect of AAA as per United Nations criteria (SDGs)

The following indicators of the UN-sustainability-goals are fully implemented in the projects:

-  No poverty (social projects, free education and health services)
-  No hunger (social projects)
-  good health and well-being (medical project)
-  quality education (educational project)
-  gender equality (general principle of the organization and education of girls)
-  clean water and sanitation (water projects)



Other goals are not in the main focus, but are nevertheless achieved:

-  affordable and clean energy (electricity mainly provided by solar energy),
-  decent work and economic growth (employment of staff and training),
-  reduction of inequalities (access to education and health regardless of economic status) life on land (permaculture project)
-  partnership for our targets (strong connection and communication with existing governmental structures)

2019 in numbers

How do we measure our impact?

Medical

Strategic measurement criteria medicine	Achieved until end of 2019	Target value 2022
Number of patients treated per day	109	140
Number of surgeries per year	636	> 700
Number of births per year	423	700
Number of patients in outreach	2102	3000
Percentage of diabetes patients with satisfying glucose control	70%	80%
Percentage of patients with well-adjusted blood pressure	70%	80%
Number of patients at the Healing Center per day	45	> 90
Number of accompanied patients in the HIV clinic per month	100	150
Number of medical training seminars per year	40	50
Percentage of patients coming for regular check-ups	65%	75%
Number of overnight patients per year	1420	2000
Successful healings based on the improvement of well-being	70%	85%
Number of transfers to other hospitals	120	<80
Written legal bases	partly	100%
Percentage of patients who have been treated for free per day	25%	25%
Monthly hospital expenses covered by patient payments	20%	40%

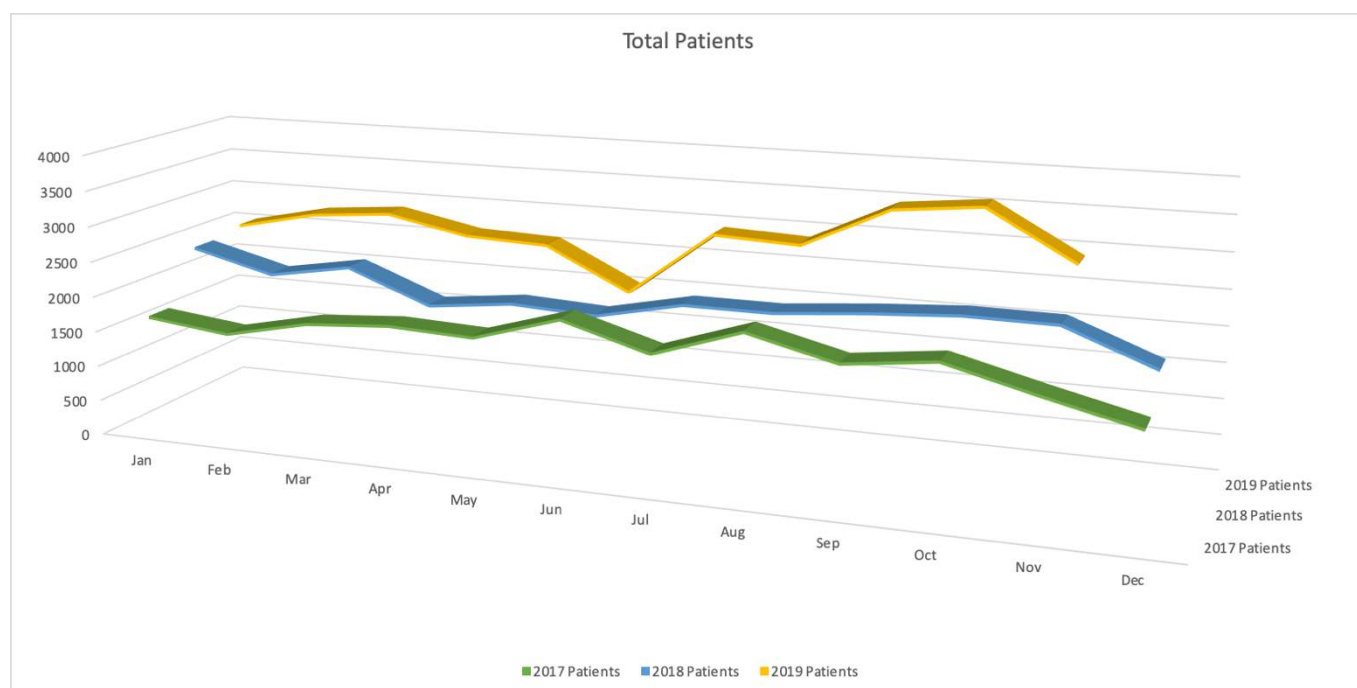
Educational

Strategic measurement criteria education	Achieved until end 2019	Target value 2022
Number of pupils in all three Primary schools	858	971
Number of classes in the 7th grade	2	3
Number of teacher training seminars per year	4	>6
Quality of teaching: Nat. exams ranked 4th/7th class Maasai Vision	Top 5% in nation	Top 10%
Quality of teaching: Nat. exams ranked 4th/7th grade Woresege-Vision	Top 4% in nation	Top 10%
Quality of teaching: Nat. exams ranked 4th/7th class Simba Vision	nr 1 in district	Top 10%
Number of students who have successfully graduated	41	85
Number of students in secondary school	84	325
Construction of all necessary buildings	90%	100%
Number of students with a vocational training certificate per year	20	40
Number of trainees receiving full-time employment	15	35
Share of garage income from external customers	15%	50%
Number of tailoring students who have graduated	9	9
Number of students who have completed their basic PC course per year	100	100
Number of e-learning users per day	5	>20
Number of permaculture lessons in schools	6	12
Organic vegetables from own gardens in schools and at the KinderVilla	2 days per week	daily

Strategic measurement criteria social projects	Achieved 2019	Target value 2022
Stable kids measured on their ability to play freely and by openness towards others	93%	95%
Number of children with psychological abnormalities	5	1
Number of children in KinderVilla graduating from Primary-school	5	20
Number of sponsor letters per year	2	2
Number of family sponsors	10	20
Number of volunteers per year	54	35
Income of the Maasai with jewelry per year	€ 9,000	€ 10,000

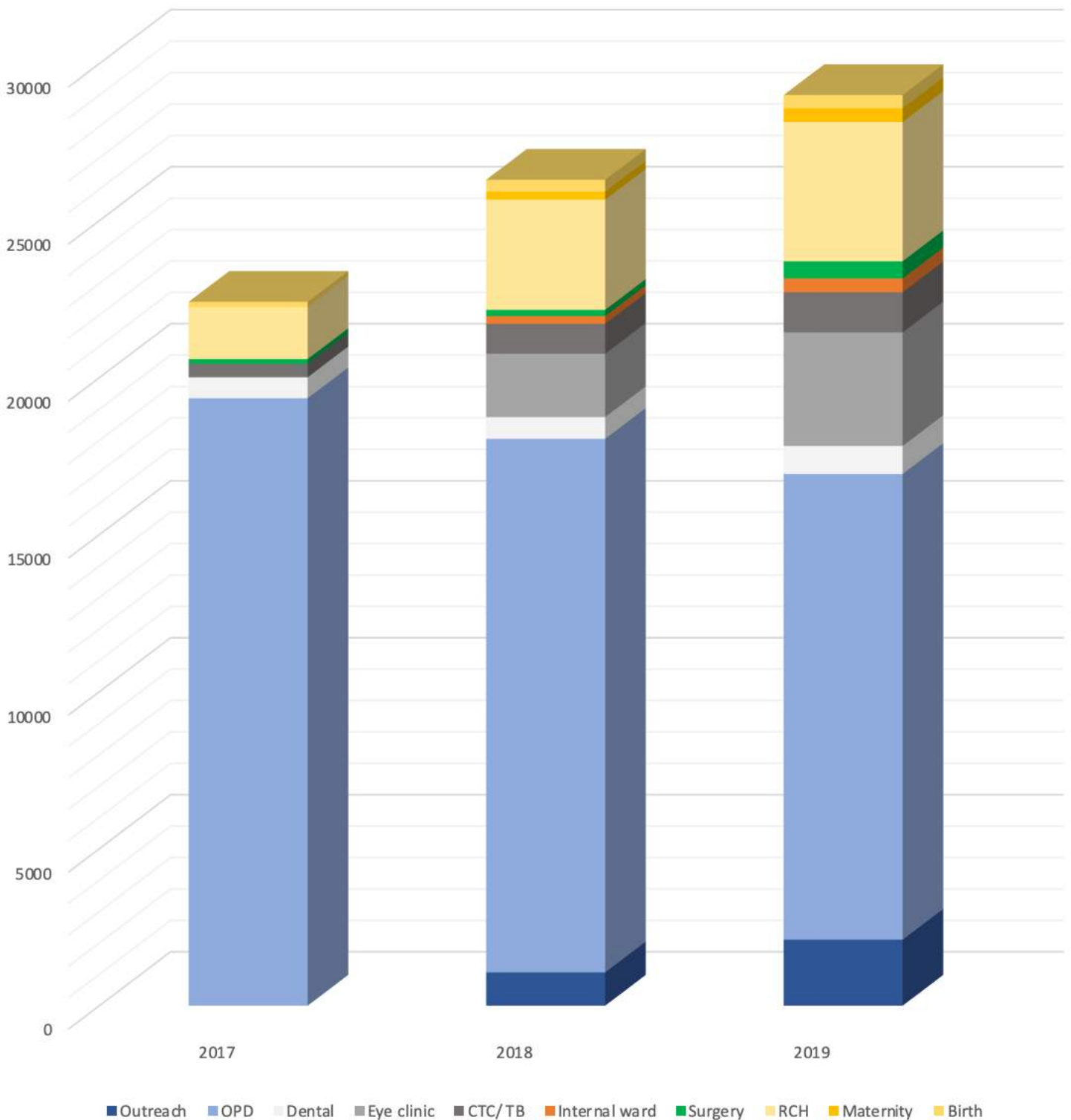
Statistics

Medical



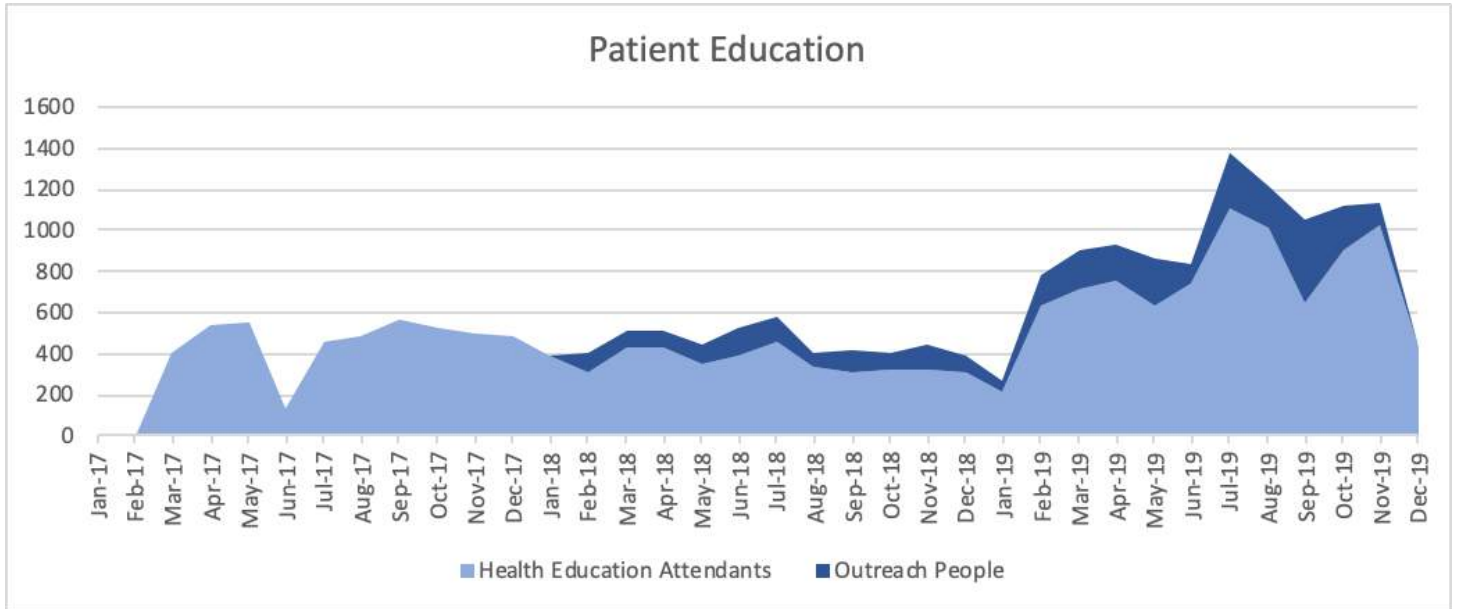
The number of patients treated in our hospital in the last three years has been growing annually. 40% of the patients come from our community, 40% from the region and 20% from all over Tanzania. Patients who come to our hospital know that they will be diagnosed, treated and respected according to their individual needs. No one is sent home without appropriate treatment. Due to the legal necessity of leaving the hospital to the state authorities at short notice in December, the patient numbers for December are not shown in this table.

Patient Count per Department



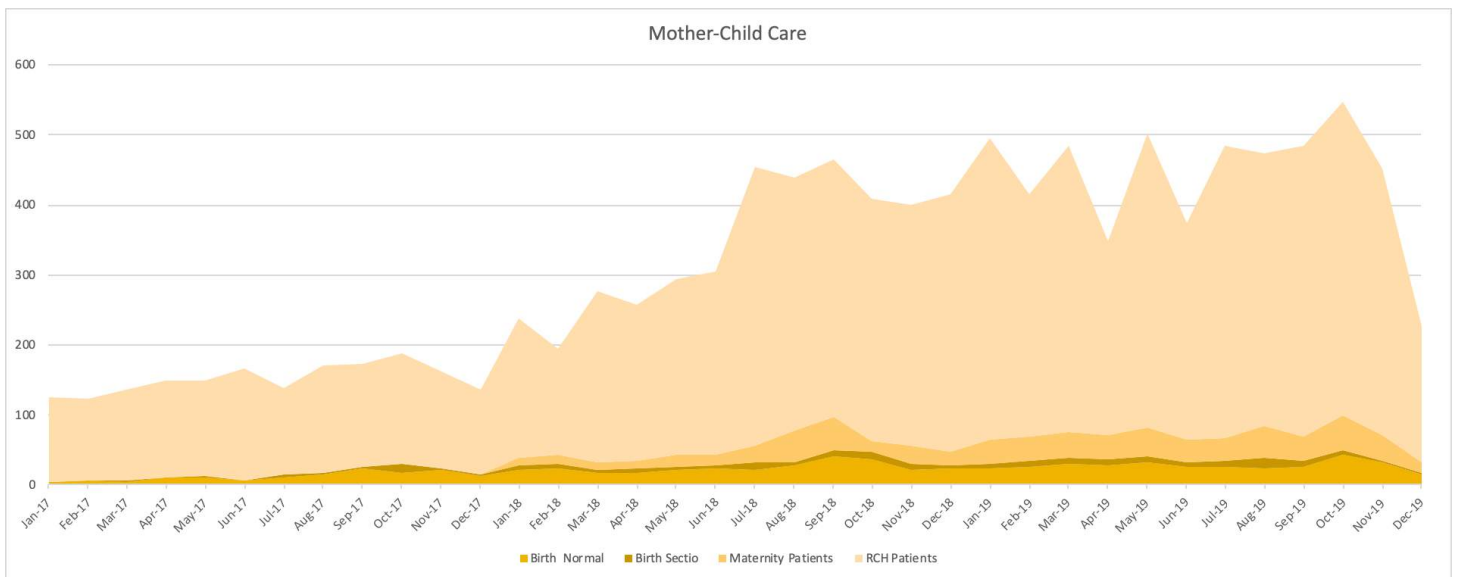
The graphic shows the development of patients per hospital ward. The constant growth in the number of patients can be seen here - especially in the treatment of mothers and children, as well as in special departments such as the surgical ward, the care of HIV patients and the eye clinic. Over the past few years, a few more basic wards have been opened within the Arumeru district and we have become a referral center for patients who are difficult to treat.

Patient Education

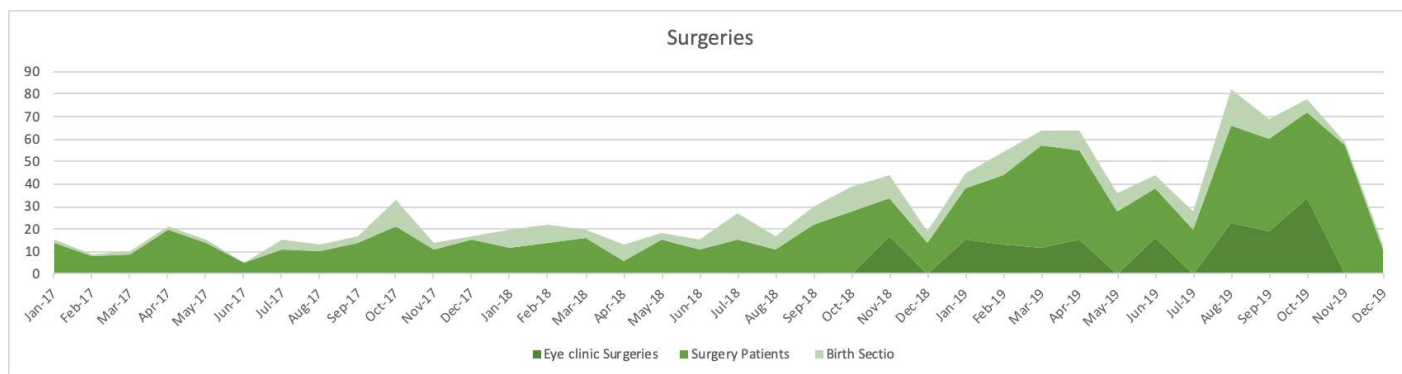


The patient counselling consists of a weekly field mission in remote areas by a five-member medical team. In addition, we offer our patients daily training at 8:00 am. Training topics include diabetes, eye problems, general hygiene issues, breast and cervical cancer and the importance of early prostate examinations, as well as the topic of sexually transmitted diseases.

Mother-Child Care

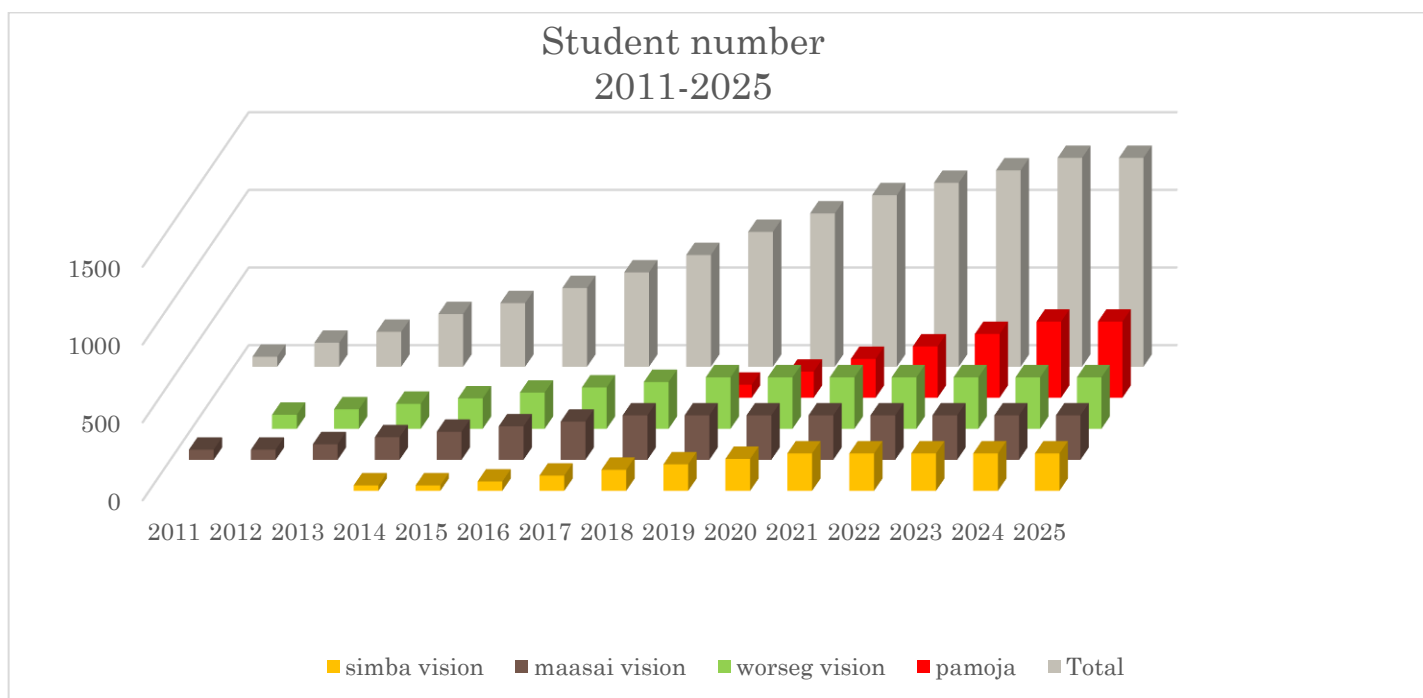


Our focus is on free healthcare for mothers and children. During pregnancy, expectant mothers come three times for a general check-up of their pregnancy with laboratory tests, ultrasound and blood pressure measurement. Most mothers thus gain confidence in us and then give birth at our hospital, where an emergency C-section can be performed at any time thanks to our 24-hour on-call service.



Since the opening of our surgical department, both the number and the scope of operations have been growing. With the recruitment of a general surgeon in January 2019, we have taken a big step. After his training in minimally invasive surgery this year in Germany, we were able to start with laparoscopic operations as well as gastro- and colonoscopies. We were also able to set up a new intensive care unit. Gradually we are becoming a reference center for difficult operations in our region. In addition, we were able to build up a good reputation with the eye clinic, where free cataract operations are performed for patients from remote areas.

Education



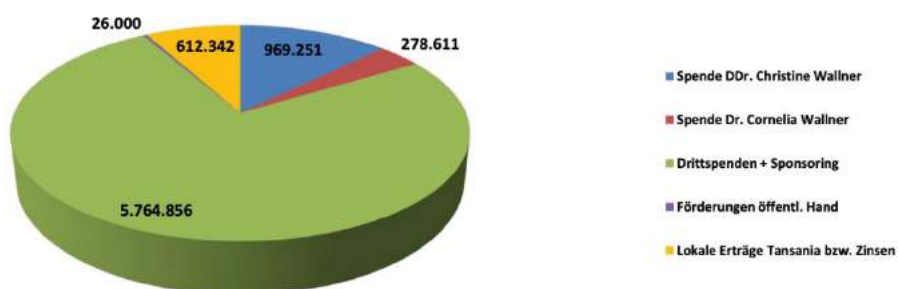
The number of students in our three English Medium Schools and Pamoja Secondary School is increasing. At the end of 2019, 942 children from primary to secondary level received free education. These figures do not include the 179 students of the vocational school. Our first school, Maasai Vision started in 2011, Worseg Vision in 2012, Simba Vision in 2014 and Pamoja Secondary School in 2019.

Finances

Source of financial resources since the beginning

Finanzmittelherkunft Gesamteinnahmen	2009-2019	Einnahmen									
		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Spende DDr. Christine Wallner	969.251	231.311	158.721	197.500	206.197	78.000	20.298	7.950	5.000		
Spende Dr. Cornelia Wallner	278.611			80.000	95.000	72.000	21.651	4.960		5.000	
Drittspenden + Sponsoring	5.764.856	8.500	145.500	312.398	384.396	528.513	565.119	704.736	869.216	1.088.183	1.158.295
Förderungen öffentl. Hand	26.000		8.000	8.000	10.000						
Lokale Erträge Tansania bzw. Zinsen	612.342		450	34	250		30.501	92.188	91.509	165.330	232.080
TOTAL	7.651.059	239.811	312.671	597.932	695.843	678.513	637.568	809.834	965.725	1.258.513	1.390.375

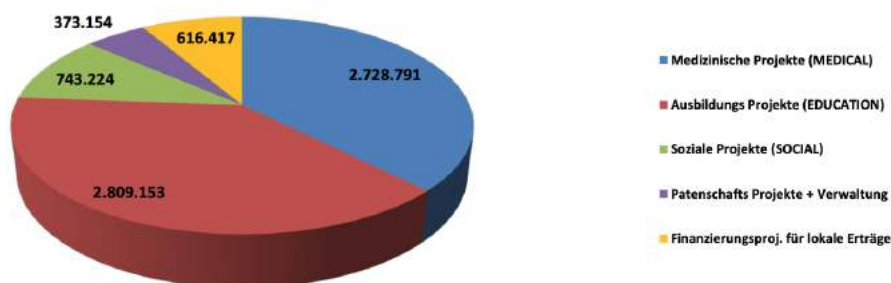
Actual 2009-2019

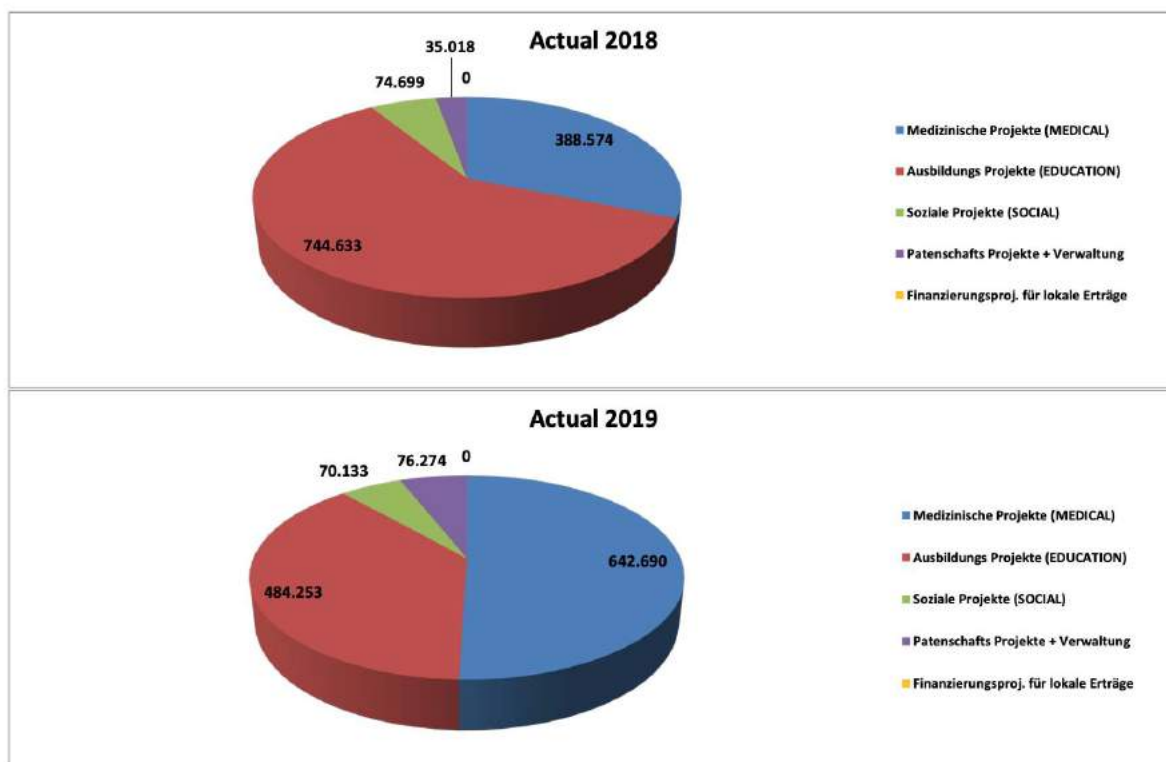


Development of expences since the foundation

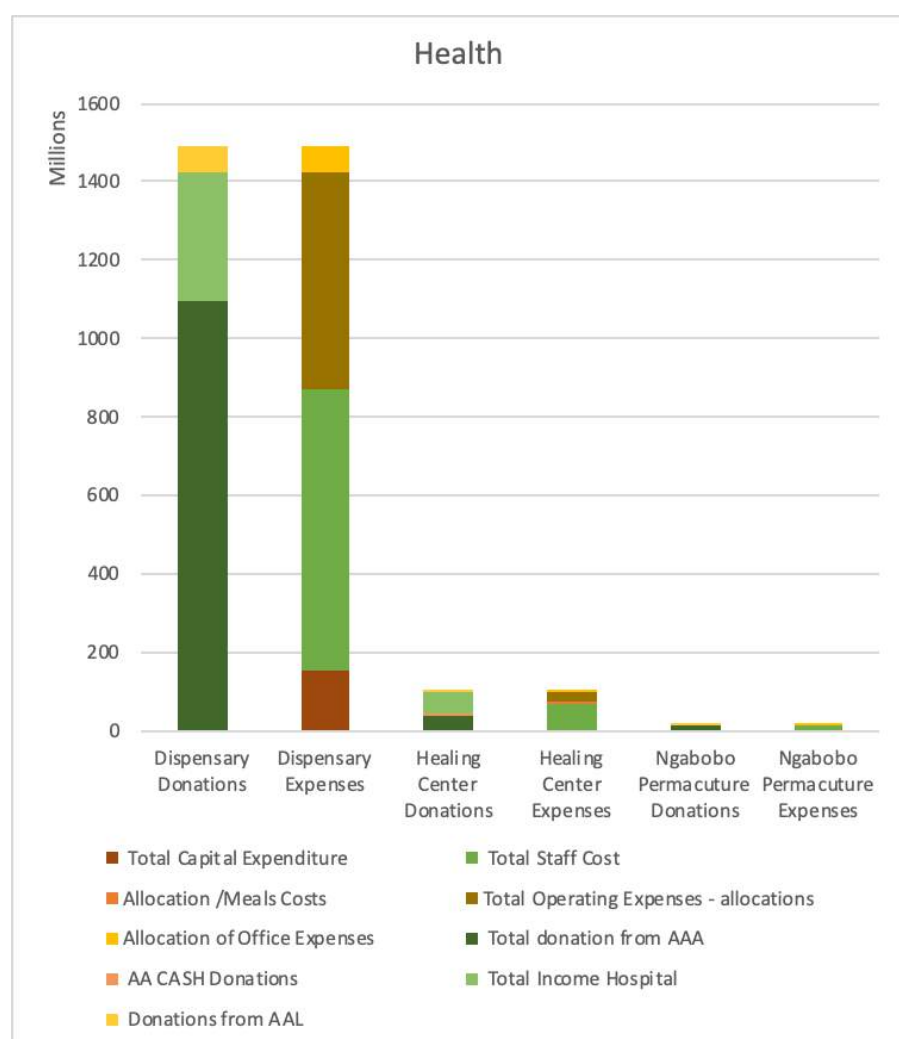
Projektbeschreibung Gesamtausgaben inkl. Investitionen	2009-2019	Ausgaben									
		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Medizinische Projekte (MEDICAL)	2.728.791	101.900	155.100	106.400	167.500	240.000	229.000	250.886	422.467	388.574	642.690
Ausbildungs Projekte (EDUCATION)	2.809.153	3.200	45.200	226.532	186.000	230.000	257.000	260.223	372.112	744.633	484.253
Soziale Projekte (SOCIAL)	743.224	21.500	22.800	81.000	54.500	94.000	65.000	143.891	115.701	74.699	70.133
Patenschafts Projekte + Verwaltung	373.154	42.800	6.500	26.000	17.000	32.987	34.001	45.369	57.205	35.018	76.274
Finanzierungsproj. für lokale Erträge	616.417	70.411	83.071	158.000	174.635	70.000	20.300	0	0	0	0
TOTAL	7.270.738	239.811	312.671	597.932	599.635	666.987	605.301	700.369	967.485	1.242.924	1.273.349

Actual 2009-2019

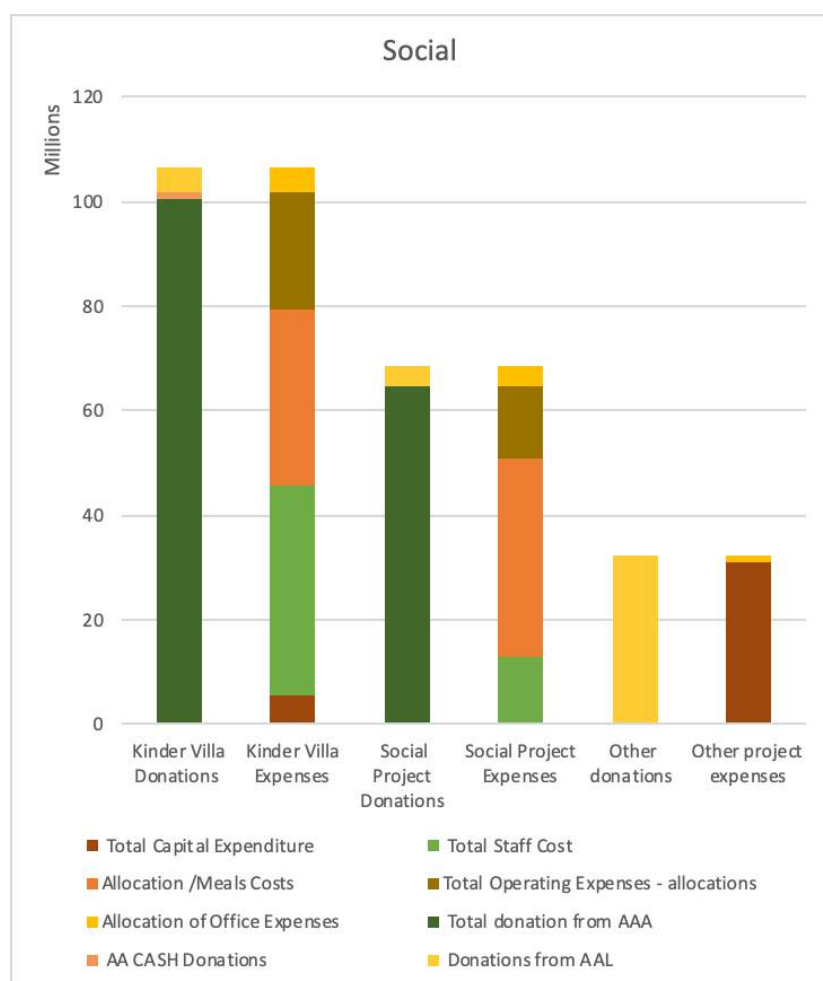
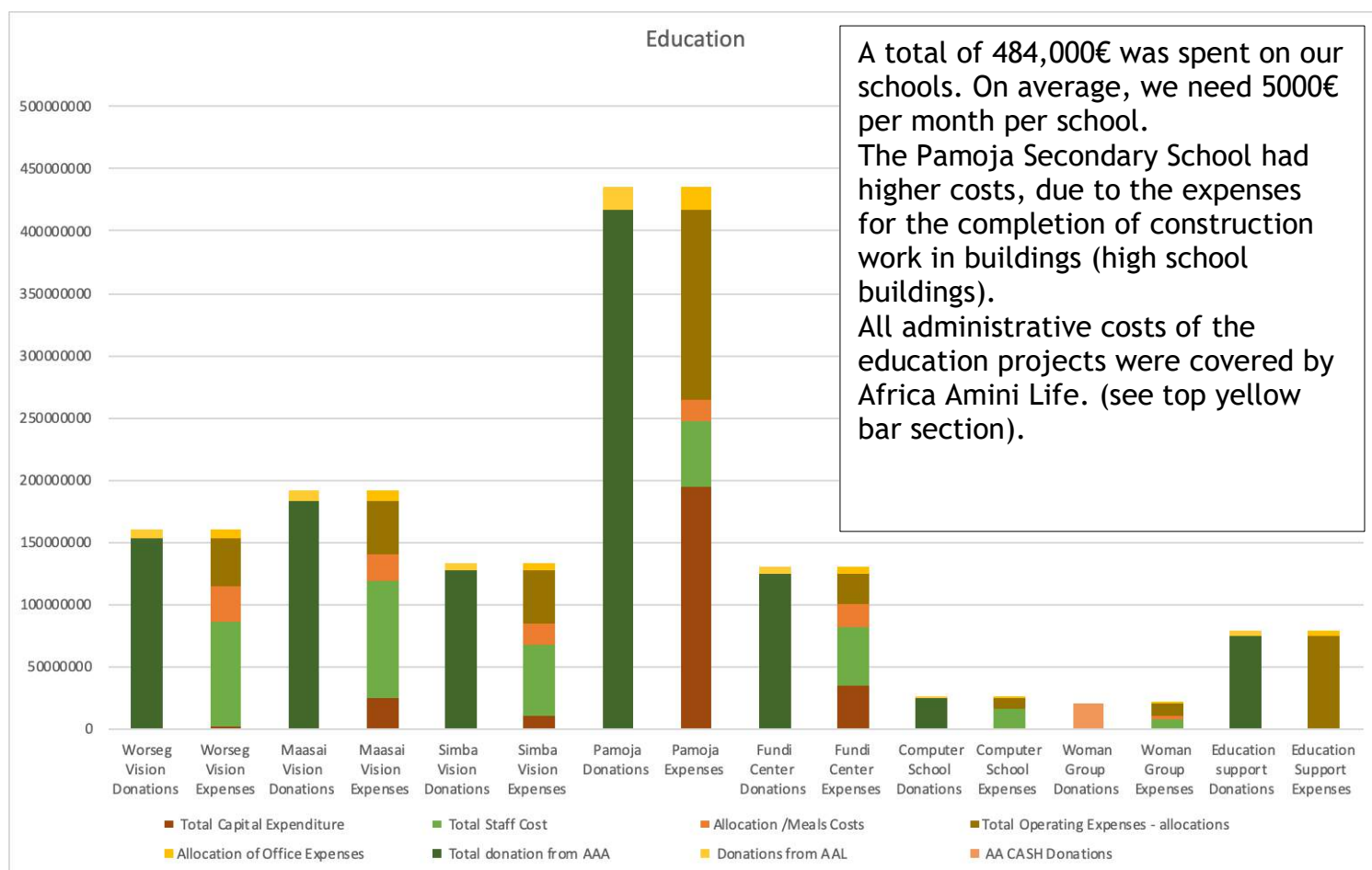




Development of expenses by projects in 2019



Total hospital costs in 2019 were around 642,000€. 20% of the costs were generated from patient income. Africa Amini Life covered the administrative costs (yellow top bar section). In 2019 we had only low investment costs (bottom dark brown bar). Most costs, just over half, were personnel costs (light green bars in dispensary expenses), because investing in good medical personnel was one of the main pillars of our quality medical care.



70,000€ were spent 2019 for the KinderVilla and families in need. The most important expenditures are the food costs (orange bars). They make up for an important part of the support.

Thank you - Pamoja Tunaweza

At the time of publication of this ten-year-review, we are all facing major challenges and we experience that strategies, plans and targets may have to be redefined due to external circumstances. More than ever, it is necessary to respond flexible in responding to situations, changing of plans should not to be seen as a failure, but as a challenge to take a new step into the future.

At this point we would like to express our deepest gratitude to the sponsors and ambassadors as well as the volunteers who came to us in Tanzania. You have made all of these developments possible in recent years. Despite all the challenges, we will continue our sustainable growth with united forces and be there for the people who need our help. We will continue to offer people hope for their future.

ASANTE SANA on behalf of thousands of people who have already received help, hope and support from Africa Amini Alama.

Christine and Cornelia

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